



September 4, 2009

Dear Delta Cargo Customer:

SUBJECT: Price adjustments

The economy's prolonged path to recovery has impacted everyone in our industry, forcing all companies to make tough decisions regarding network, operations, capacity and fixed costs. At Delta, we have had to undertake many of the same analyses that shippers and freight forwarders have made in their own businesses. While we do see some positive indications of recovery, the suppressed yield environment that we are currently operating in is not sustainable.

Therefore, Delta Cargo has begun a review of its pricing in all markets and will make rate adjustments for implementation by October 1, 2009. Rates could be increased by as much as 30% in some markets. Your local account manager will have more information in coming days on the impact in specific markets. These adjustments will be made to our base rates only and will not be applied to surcharges.

We at Delta Cargo value your business. While we know no one likes these kind of adjustments, there is unfortunately little other choice if we hope to return the industry to profitability. We appreciate your understanding.

Sincerely,

A handwritten signature in black ink that reads "Neel Shah". The signature is written in a cursive, flowing style.

Neel Shah  
Vice President - Cargo