



Delta Air Lines, Inc.
 Post Office Box 20706
 Atlanta, Georgia 30320-6001

July 23, 2010

Dear Valued Customer:

SUBJECT: Screening Surcharge Changes for Delta Cargo Tendered Freight and 100% Screening Requirements

Earlier this month, Delta Cargo sent a letter outlining security screening requirements and surcharge changes which become effective August 1. In our letter, we indicated the security surcharge will not increase; however the screening surcharge will increase for shipments exiting the U.S. This letter will outline the charges which are applicable to shipments tendered on or after August 1. As a reminder, the screening surcharge does not apply to shipments tendered to Delta Cargo as pre-screened by CCSP participants.

Delta will not make the surcharge information public until the changes are effective. However, we are providing the information to you in advance because you are a valued customer and we understand you may have contractual commitments to your own customers that could be affected by this change. You may share this information with your customers if necessary in connection with any adjustment you may wish to make to your arrangements, but we ask you do so only on a confidential basis and otherwise preserve the confidentiality of this information until it becomes effective.

The following Screening surcharges will become effective for shipments as of August 01, 2010:

Screening Surcharge*	
U.S. Domestic ¹	\$0.01/lb
Minimum surcharge per AWB	\$7.50
Maximum surcharge per AWB	None
U.S. Export	\$0.12/kg
Minimum surcharge per AWB	\$15.00
Maximum surcharge per AWB	None
Surcharge application	Based on chargeable weight** **Exception – To EMEIA, Korea & Japan based on gross weight

*Screening surcharge applies to U.S. domestic and U.S. export shipments only.

1. U.S. Domestic includes the following Delta Cargo products: Standard and DASH Heavy.

The following Security surcharges will remain effective for shipments as of August 01, 2010:

Security Surcharge	
U.S. Domestic ¹	\$0.06/lb
U.S. Export	\$0.15/kg
Minimum surcharge per AWB	\$10.00
Maximum surcharge per AWB	None
Surcharge application	Based on chargeable weight**
	**Exception – To EMEA, Korea & Japan based on gross weight
Outside U.S. origin	Charges vary by country. Contact local Delta sales office or visit deltacargo.com

1. U.S. Domestic includes the following Delta Cargo products: Standard, DASH, DASH Heavy, and Domestic Live Animal Shipments.

As a reminder, federal security changes effective August 1, 2010, will now require all cargo carried on passenger aircraft to be screened. Delta Cargo is prepared to fully comply with the "Implementing Recommendations of the 9/11 Commission Act," more commonly referred to as the 9/11 Act. For full information regarding the screening requirements effective August 1, please see the 100% Screening Requirements notice on deltacargo.com. A link to the letter outlining these changes is available for your review.

Delta Cargo is committed to meeting the TSA requirements while remaining customer focused during the process. We are making these changes to ensure the safety and integrity of the shipments transported with us are protected and that all federal requirements for acceptance of freight are met. We want to provide the most efficient service with the highest of customer service standards, and these changes will aid in achieving this goal.

Visit deltacargo.com or call your local account manager or Delta Cargo office if you have additional questions. We appreciate your selection of Delta Cargo for your shipping needs.

Thank You,

Delta Cargo