

**Note: The following tables show reconciliations of non-GAAP financial measures. The reasons Delta uses these measures are described below.**

We sometimes use information that is derived from our Consolidated Financial Statements, but that is not presented in accordance with accounting principles generally accepted in the U.S. (“GAAP”). Certain of this information is considered “non-GAAP financial measures” under the U.S. Securities and Exchange Commission rules. The non-GAAP financial measures should be considered in addition to results prepared in accordance with GAAP, but should not be considered a substitute for or superior to GAAP results.

Delta is unable to reconcile certain forward-looking projections to GAAP, including projected consolidated cost per available seat mile (CASM), as the nature or amount of special items cannot be estimated at this time.

Delta excludes special items because management believes the exclusion of these items is helpful to investors to evaluate the company’s recurring operational performance.

Delta adjusts for mark-to-market (MTM) adjustments for fuel hedges recorded in periods other than the settlement period in order to evaluate the company’s financial results in the period shown.

Delta presents consolidated and mainline CASM excluding fuel expense and related taxes because management believes the volatility in fuel prices impacts the comparability of year-over-year financial performance.

Delta presents consolidated and mainline CASM excluding ancillary businesses not associated with the generation of a seat mile. These businesses include aircraft maintenance and staffing services Delta provides to third parties and Delta’s vacation wholesale operations.

Delta excludes profit sharing expense from consolidated and mainline CASM because management believes the exclusion of this item provides a more meaningful comparison of the Company’s CASM to the airline industry and prior year results.

Delta uses adjusted total debt, including aircraft rent, in addition to long-term adjusted debt and capital leases, to present estimated financial obligations. Delta reduces adjusted total debt by cash, cash equivalents and short-term investments, resulting in adjusted net debt, to present the amount of additional assets needed to satisfy the debt.

Delta presents net capital expenditures because management believes this metric is helpful to investors to evaluate the company’s investing activities.

Delta presents earnings before interest, taxes, depreciation, amortization and aircraft rent (EBITDAR) as management believes it is helpful to investors in utilizing EBITDAR as a proxy for operating cash flow on a period over period basis.

**Reconciliation of GAAP Financial Measures to Non-GAAP Financial Measures  
September 30, 2011**

(in millions)	<b>Three Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Net income	\$ 549	\$ 363
Items excluded:		
MTM adjustments for fuel hedges recorded in periods other than the settlement period	208	-
Loss on extinguishment of debt	5	360
Restructuring and other items	3	206
Net income excluding special items	<u>\$ 765</u>	<u>\$ 929</u>

	<b>Three Months Ended September 30, 2011</b>	
Net income per diluted share	\$ 0.65	
Items excluded:		
MTM adjustments for fuel hedges recorded in periods other than the settlement period	0.25	
Loss on extinguishment of debt	0.01	
Net income per diluted share excluding special items	<u>\$ 0.91</u>	

(in millions)	<b>Three Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Operating expense	\$ 8,956	\$ 7,947
Items excluded:		
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(208)	-
Restructuring and other items	(3)	(206)
Operating expense excluding special items	<u>\$ 8,745</u>	<u>\$ 7,741</u>

	<b>Three Months Ended September 30, 2011</b>	
(in millions, except per gallon data)		
Fuel hedge losses	\$ (111)	
MTM adjustments for fuel hedges recorded in periods other than the settlement period	208	
Fuel hedge gains adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period	<u>\$ 97</u>	
Fuel gallons consumed	1,044	
Fuel hedge gains adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period per fuel gallon consumed	\$ 0.09	

	<b>Three Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Average price per fuel gallon including fuel expense incurred under contract carrier arrangements	\$ 3.29	\$ 2.29
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.20)	-
Average price per fuel gallon adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period	<u>\$ 3.09</u>	<u>\$ 2.29</u>

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Average price per fuel gallon including fuel expense incurred under contract carrier arrangements	\$ 3.14	\$ 2.28
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.07)	-
Average price per fuel gallon adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period	<u>\$ 3.07</u>	<u>\$ 2.28</u>

	<b>Three Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Mainline average price per fuel gallon	\$ 3.29	\$ 2.29
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.24)	-
Mainline average price per fuel gallon adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period	<u>\$ 3.05</u>	<u>\$ 2.29</u>

	<b>Nine Months Ended September 30,</b>	
	<b>2011</b>	<b>2010</b>
Mainline average price per fuel gallon	\$ 3.11	\$ 2.28
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.08)	-
Mainline average price per fuel gallon adjusted for MTM adjustments for fuel hedges recorded in periods other than the settlement period	<u>\$ 3.03</u>	<u>\$ 2.28</u>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
CASM	14.16 ¢	12.48 ¢	14.18 ¢	12.55 ¢
Items excluded:				
Aircraft fuel and related taxes	(5.09)	(3.77)	(5.05)	(3.75)
Ancillary businesses	(0.38)	(0.26)	(0.34)	(0.27)
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.33)	-	(0.11)	-
Profit sharing	(0.26)	(0.29)	(0.10)	(0.16)
Restructuring and other items	-	(0.32)	(0.09)	(0.19)
CASM-Ex	<u>8.10 ¢</u>	<u>7.84 ¢</u>	<u>8.49 ¢</u>	<u>8.18 ¢</u>

**% Increase (Decrease) vs.  
Three Months Ended  
September 30, 2010**

CASM-Ex	3%
Items excluded:	
Revenue related expenses	-1%
Foreign exchange impact	-1%
CASM-Ex excluding revenue related expenses and foreign exchange impact	<u>1%</u>

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2011	2010	2011	2010
Mainline CASM	13.13 ¢	11.29 ¢	13.06 ¢	11.45 ¢
Items excluded:				
Aircraft fuel and related taxes	(4.72)	(3.54)	(4.68)	(3.51)
Ancillary businesses	(0.38)	(0.27)	(0.35)	(0.28)
MTM adjustments for fuel hedges recorded in periods other than the settlement period	(0.38)	-	(0.12)	-
Profit sharing	(0.30)	(0.33)	(0.11)	(0.18)
Restructuring and other items	-	(0.10)	(0.08)	(0.12)
Mainline CASM-Ex	<u>7.35 ¢</u>	<u>7.05 ¢</u>	<u>7.72 ¢</u>	<u>7.36 ¢</u>

(in millions)

	Three Months Ended September 30, 2011
Flight equipment, including advance payments (GAAP)	\$ 195
Ground property and equipment, including technology (GAAP)	38
Adjustments:	
Proceeds from flight equipment and facilities	(8)
Other	(5)
Total capital expenditures	<u>\$ 220</u>

(in billions)

	September 30, 2011
Debt and capital lease obligations	\$ 14.5
Plus: unamortized discount, net from purchase accounting and fresh start reporting	0.6
Adjusted debt and capital lease obligations	\$ 15.1
Plus: 7x last twelve months' aircraft rent	2.2
Adjusted total debt	17.3
Less: cash, cash equivalents and short-term investments	(3.3)
Adjusted net debt	<u>\$ 14.0</u>

**Three Months Ended  
September 30, 2011**

Operating margin	8.8%
Item excluded:	
MTM adjustments for fuel hedges recorded in periods other than the settlement period	2.1%
Operating margin excluding special items	<u>10.9%</u>

**Three Months Ended  
September 30, 2011**

(in billions)	
Pre-tax income	\$ 0.5
Other non-operating expense, net	0.3
Depreciation and amortization	0.4
Aircraft rent	0.1
Item excluded:	
MTM adjustments for fuel hedges recorded in periods other than the settlement period	0.2
EBITDAR	<u>\$ 1.5</u>